

January 2020

WEBINARS

Anti-Money Laundering: Update 2020

Patrick Hatting FRI CEs 3 - ClearCert

9:00AM - 11:40AM

The Ethics of Protecting the Consumer

1:00^{PM} - 3:45^{PM} Karen Fergen

CEs 3

TUE

THU

WED

Financial Empowerment

Jackie Jaeger 9:30^{AM} - 3:00^{PM} CEs 6

FRI

FRI

Don't "Risk It"

Christy Bellinger

9:00AM - 11:45AM

Social Security: Update 2020

Patrick Hatting

9:00^{AM} - 12:35^{PM}

CEs 4

Ethical Dilemma's of Trust Fund Babies

Jim Pearson MON CEs 3

1:00PM - 3:45PM

CLASSES

The Truth of the Matter: Ethics

Sonya Ackerson CEs 3

8:00^{AM} - 10:50^{AM} **Iowa City**

Women and Wealth

Robin Walter CEs 3

11:10^{AM} - 2:00^{PM} **Iowa City**

The Pros and Cons of Annuities

Robin Walter CEs 4 - ClearCert 2:10PM - 6:00PM **Iowa City**

TUE

Ethical Dilemma's of Trust Fund Babies

Jim Pearson CEs 3

8:30^{AM} - 11:20^{AM} Council Bluffs

Probate Deep Dive

Cynthia Letsch CEs 6

12:00PM - 5:50PM Council Bluffs

THU

The Truth of the Matter: Ethics

Sonya Ackerson CEs 3

8:30^{AM} - 11:20^{AM} Ankeny

Life Insurance: The Multi-Tool of **Financial Products**

Jason Van Zante CEs 6

12:00PM - 5:50PM Ankeny

TUE

The Truth of the Matter: Ethics

Sonya Ackerson CEs 3

8:00^{AM} - 10:50^{AM}

Dubuque

Women and Wealth

Robin Walter CEs 3

11:10^{AM} - 2:00^{PM} Dubuque

The Pros and Cons of Annuities

Robin Walter CEs 4 - ClearCert

2:10PM - 6:00PM Dubuque

Did you 7 Community Educators **know** opresents new classes every year?



February 2020

"CE for Insurance Producers, Perfected" www.communityeducators.net

WEBINARS

Framing the DOL Rule Debate

Jackie Jaeger TUE

12:00PM - 1:45PM

LTCi-The Role of Insurance in the Continuum of Care

WED

Scott Wirtz 1:00PM - 4:45PM CEs 4 - ClearCert

TUE

Technology Ch-Ch-Changes!

Christy Bellinger CEs 6

10:30^{AM} - 4:00^{PM}

THU

The Pros and Cons of Annuities

Sarah Kane

9:00AM - 12:45PM

CEs 4 - ClearCert

Ethical Dilemma's of Trust Fund Babies

Jim Pearson TUE

1:00PM - 3:45PM

CEs 3

THU

Social Security: Update 2020

Patrick Hatting

9:00^{AM} - 12:35^{PM}

CEs 4

MON

The Ethics of Protecting the Consumer

Karen Fergen CEs 3

1:00PM - 3:45PM

CLASSES -

6 THU The Truth of the Matter: Ethics

Sonya Ackerson CEs 3

8:00^{AM} - 10:50^{AM}

Cedar Rapids

Women and Wealth

Robin Walter

11:10^{AM} - 2:00^{PM}

CEs 3

Cedar Rapids

The Pros and Cons of Annuities

Robin Walter CEs 4 - ClearCert 2:10^{PM} - 6:00^{PM} Cedar Rapids WED

The Ethics of Protecting the Consumer

Karen Fergen CEs 3

8:30^{AM} - 11:20^{AM} Ankeny

2020: The Present and Future of

Healthcare Karen Fergen

CEs 6

12:00PM - 5:50PM Ankeny

WED

The Truth of the Matter: Ethics

Sonya Ackerson CEs 3

8:30^{AM} - 11:20^{AM} Mason City

Life Insurance: The Multi-Tool of **Financial Products**

Jason Van Zante

12:00^{PM} - 5:50^{PM}

CEs 6

Mason City

Community Educators offers Classes that meet the ClearCert Standards? know They are: Long-term care, Annuities, & Anti-Money Laundering



March 2020

"CE for Insurance Producers, Perfected" www.communityeducators.net

WEBINARS

Framing the DOL Rule Debate

Jackie Jaeger TUE CEs 2

12:00PM - 1:45PM

Anti-Money Laundering: Update 2020 h

Patrick Hatting FRI CEs 3 - ClearCert

9:00^{AM} - 11:40^{AM}

Don't "Risk It"

Christy Bellinger 1:00^{PM} - 3:45^{PM}

CEs 3

TUE

FRI

WED

WED

The Truth of the Matter: Ethics

9:00AM - 11:45AM Sonya Ackerson

CEs 3

Ethical Dilemma's of Trust Fund Babies

Jim Pearson TUE CEs 3

9:00AM - 11:45AM

Life Insurance: The Multi-Tool of 19 **Financial Products**

> Jason Van Zante CEs 6

10:30^{AM} - 4:00^{PM}

WED

THU

2020: The Present and Future of Healthcare

Karen Fergen CEs 6

10:30AM - 4:00PM

CLASSES -

Davenport

Women and Wealth

Robin Walter 8:30^{AM} - 11:20^{AM} CFs 3

Probate Deep Dive

12:00PM - 5:50PM Cvnthia Letsch CEs 6 Davenport

The Ethics of Protecting the Consumer

8:30^{AM} - 11:20^{AM} Karen Fergen CEs 3 Sioux City

The What, When and How of Life Insurance

Karen Fergen 12:00^{PM} - 5:50^{PM} CEs 6 Sioux City

LTCi - The Role of Insurance in the Continuum of Care TUE

Scott Wirtz 8:00AM - 11:40AM CEs 4 - ClearCert Waterloo

Probate Deep Dive

Cynthia Letsch 12:00PM - 5:50PM CEs 6 Waterloo

Don't "Risk It" 26

Christy Bellinger 8:30^{AM} - 11:20^{AM} Ankeny

Technology Ch-Ch-Changes!

Christy Bellinger 12:00PM - 5:50PM CEs 6 Ankeny

Did you ? We offer Webinars and Classes **know** to also satisfy your CFP Credit?

THU



april 2020

WEBINARS

The Ethics of Protecting the Consumer

9:00^{AM} - 11:45^{AM} Karen Fergen FRI CEs 3

Ethical Dilemma's of Trust Fund Babies

Jim Pearson 9:00^{AM} - 11:45^{AM} TUE CEs 3

Framing the DOL Rule Debate

Jackie Jaeger 10:00^{AM} - 11:45^{AM} WED CEs 2

The Pros and Cons of Annuities

Sarah Kane 9:00^{AM} - 12:45^{PM} FRI CEs 4 - ClearCert

The Truth of the Matter: Ethics

9:00AM - 11:45AM Sonya Ackerson TUE CEs 3

Probate Deep Dive

10:30^{AM} - 4:00^{PM} Cvnthia Letsch THU CÉs 6

CLASSES -

WED

Don't "Risk It"

Christy Bellinger 8:30^{AM} - 11:20^{AM} CEs 3 Fort Dodge

Technology Ch-Ch-Changes!

Christy Bellinger 12:00PM - 5:50PM CEs 6 Fort Dodge

The Truth of the Matter: Ethics

THU

TUE

8:30^{AM} - 11:20^{AM} Sonya Ackerson

CEs 3 Calmar

Probate Deep Dive

Cynthia Letsch 12:00PM - 5:50PM

CEs 6 Calman Anti-Money Laundering: Update 2020

Patrick Hattina 8:30^{AM} - 11:10^{AM} CEs 3 - ClearCert Ankeny

Liable for Your Parent's Care Expenses

Patrick Hatting 12:00PM - 1:45PM CEs 2 Ankeny

Social Security: Update 2020

Patrick Hatting 2:00PM - 5:35PM CEs 4 Ankeny



The website for all insurance producer renewals is different from the Iowa insurance Division's website? know 🌼 It is www.nipr.com



May 2020

WEBINARS

Don't "Risk It"

Christy Bellinger TUE

9:00^{AM} - 11:45^{AM}

Technology Ch-Ch-Changes!

Christy Bellinger WED

10:30^{AM} - 4:00^{PM}

6

The Truth of the Matter: Ethics

Sonya Ackerson CEs 3

9:00^{AM} - 11:45^{AM}

WED

LTCi-The Role of Insurance in the Continuum of Care

Scott Wirtz 1:00PM - 4:45PM

CEs 4

The What, When and How of Life

TUE

Insurance

Karen Fergen CEs 6

10:30^{AM} - 4:00^{PM}

Social Security: Update 2020

Patrick Hatting

9:00^{AM} - 12:35^{PM}

THU CEs 4

CLASSES

Women and Wealth

Robin Walter CEs 3

8:30^{AM} - 11:20^{AM} Cedar Rapids

Probate Deep Dive

Cvnthia Letsch

12:00PM - 5:50PM

Cedar Rapids

THU

THU

The Ethics of Protecting the Consumer

Karen Fergen

8:30^{AM} - 11:30^{AM} Okoboji

CEs 3

2020: The Present and Future of Healthcare

Karen Fergen

12:00PM - 5:50PM Okoboji

WED

Framing the DOL Rule Debate

Jacqueline Jaeger CEs 2

9:45^{AM} - 11:30^{AM}

Ankeny

Financial Empowerment

Jacqueline Jaeger 12:00PM - 5:50PM CEs 6 Ankeny

Community Educators also offers "onsite" classroom programs for your company or group.

know Special pricing is available. Call (800) 747-7574 for details!



June 2020

WEBINARS

LTCi-The Role of Insurance in the Continuum of Care THU

Scott Wirtz

1:00PM - 4:45PM

CEs 4 - ClearCert

THU

TUE

TUE

Financial Empowerment

Jackie Jaeger CEs 6

10:30^{AM} - 4:00^{PM}

Anti-Money Laundering: Update 2020 16

> Patrick Hatting CEs 3 - ClearCert

9:00^{AM} - 11:40^{AM}

Probate Deep Dive

Cynthia Letsch THU CÉs 6

10:30^{AM} - 4:00^{PM}

WED

Don't "Risk It"

Christy Bellinger CEs 3

1:00^{PM} - 3:45^{PM}

THU

The Ethics of Protecting the Consumer

Karen Fergen CEs 3

9:00AM - 11:45AM

CLASSES

Women and Wealth 9

Robin Walter CEs 3

8:30^{AM} - 11:20^{AM} Ankeny **Probate Deep Dive**

Cynthia Letsch CEs 6

12:00PM - 5:50PM Ankeny

Did you ? We offer CFP credits for only know an additional \$20 per class



July 2020

WEBINARS

The Truth of the Matter: Ethics

Sonya Ackerson WED CEs 3

9:00^{AM} - 11:45^{AM}

TUE

Ethical Dilemma's of Trust Fund Babies

Jim Pearson CEs 3

9:00^{AM} - 11:45^{AM}

THU

Technology Ch-Ch-Changes!

Christy Bellinger CEs 6

10:30^{AM} - 4:00^{PM}

CLASSES

TUE

The Ethics of Protecting the Consumer

Karen Fergen CEs 3

8:30^{AM} - 11:20^{AM} Ankeny The What, When and How of Life Insurance

Karen Fergen CEs 6

12:00PM - 5:50PM Ankeny



No hidden fees - we don't charge a fee for transferring your credits and we don't charge a fee for duplicate certificates – EVER!



august 2020

WEBINARS

7 The Ethics of Protecting the Consumer

FRI Karen Fergen

9:00^{AM} - 11:45^{AM}

- 11:45^{AM}

2020: The Present and Future of Healthcare

Karen Fergen CEs 6 10:30^{AM} - 4:00^{PM}

11 <u>I</u>

TUE

The Pros and Cons of Annuities

Sarah Kane CEs 4 - ClearCert 1:00PM - 4:45PM

27

Anti-Money Laundering: Update 2020

THU Patrick Hatting
CEs 3

9:00^{AM} - 11:40^{AM}

CLASSES

13 WED The Truth of the Matter: Ethics

Sonya Ackerson CEs 3 8:30^{AM} - 11:20^{AM} lowa City **Probate Deep Dive**

Cynthia Letsch CEs 6 12:00^{PM} - 5:50^{PM} lowa City

Would you like to be an instructor with Community Educators?

- · Write your own classes
- · You decide what and when you want to teach
- Income potential is unlimited!
- Meet new and successful producers like yourself in the insurance and finance professions

Call (800) 747-7574 for details!



September 2020

"CE for Insurance Producers, Perfected" www.communityeducators.net

WEBINARS

Social Security: Update 2020

Patrick Hatting THU CEs 4

9:00^{AM} - 12:35^{PM}

Don't "Risk It"

Christy Bellinger CEs 3

1:00PM - 3:45PM

16

WED

TUE

Framing the DOL Rule Debate

Jackie Jaeger CEs 2

2:30PM - 4:15PM

TUE

The Ethics of Protecting the Consumer

Karen Fergen

1:00PM - 3:45PM

CEs 3

WED

The Truth of the Matter: Ethics

Sonya Ackerson CEs 3

9:00^{AM} - 11:45^{AM}

THU

LTCi-The Role of Insurance in the

Continuum of Care

Scott Wirtz CEs 4 - ClearCert 9:00AM - 12:45PM

CLASSES -

WED

The Truth of the Matter: Ethics

Sonva Ackerson CEs 3

8:30^{AM} - 11:20^{AM}

Ankeny

Life Insurance: The Multi-Tool of **Financial Products**

Jason Van Zante CEs 6

12:00PM - 5:50PM Ankeny

THU

Anti-Money Laundering: Update 2020

Patrick Hattina CEs 3

8:30^{AM} - 11:10^{AM}

Ankeny

Liable for Your Parent's Care Expenses

Patrick Hatting CEs 2

12:00PM - 1:45PM

Ankeny

Social Security: Update 2020

Patrick Hatting CEs 4

2:00PM - 5:35PM Ankeny



Did you 7 All Webinars with Community Educators means: know 6 No Travel, No Test!



October 2020

WEBINARS

Retirement Income Strategies

Kendra Erkamaa TUE CEs 3

1:00PM - 3:45PM

The Ethics of Protecting the Consumer

Karen Fergen CEs 3

WED

THU

THU

9:00^{AM} - 11:45^{AM}

Ethical Dilemma's of Trust Fund Babies

Jim Pearson CEs 3

1:00PM - 3:45PM

Financial Empowerment

Jackie Jaeger TUE

10:30^{AM} - 4:00^{PM}

CEs 6

Life Insurance: The Multi-Tool of **Financial Products**

Jason Van Zante

10:30^{AM} - 4:00^{PM}

CEs 6

WED

Anti-Money Laundering: Update 2020

Patrick Hatting CEs 3 - ClearCert

9:00^{AM} - 11:40^{AM}

CLASSES -

The Pros and Cons of Annuities

Robin Walter CEs 4

8:00^{AM} - 11:40^{AM} Davenport

Probate Deep Drive

Cynthia Letsch CEs 6

12:10PM - 6:00PM Davenport

TUE

The Ethics of Protecting the Consumer

Karen Fergen CEs 3

8:30^{AM} - 11:20^{AM}

Ankeny

2020: The Present and Future of Healthcare

Karen Fergen 12:00PM - 5:50PM CEs 6 Ankeny



You need 36 continuing education credits every 3 years? Of that, 18 hours must be in classroom or live webinar setting and 3 hours must be ethics.



November 2020

"CE for Insurance Producers, Perfected" www.communityeducators.net

WEBINARS

The Pros and Cons of Annuities

Sarah Kane TUE CEs 4 - ClearCert 9:00^{AM} - 12:45^{PM}

WED

Probate Deep Drive

Cynthia Letsch CEs 6

10:30^{AM} - 4:00^{PM}

WED

FRI

Anti-Money Laundering: Update 2020

Patrick Hatting CEs 3 - ClearCert

9:00^{AM} - 11:40^{AM}

The What, When and How of Life Insurance

Karen Fergen CEs 6

10:30^{AM} - 4:00^{PM}

THU

Retirement Income Strategies

Kendra Erkamaa CFs 3

9:00AM - 11:45AM

THU

The Truth of the Matter: Ethics

Sonya Ackerson CEs 3

8:00^{AM} - 10:50^{AM} Waterloo

Women and Wealth

Robin Walter CEs 3

11:10^{AM} - 2:00^{PM} Waterloo

The Pros and Cons of Annuities

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Waterloo

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Don't "Risk It"

Christy Bellinger CEs 3

8:30^{AM} - 11:20^{AM} Ankeny

Technology Ch-Ch-Changes!

Christy Bellinger CEs 6

12:00PM - 5:50PM Ankeny

All of Community Educators webinars are in a Did you 7 live setting and are considered to be the same as classroom credit.



December 2020

"CE for Insurance Producers, Perfected" www.communityeducators.net

WEBINARS

Retirement Income Strategies

Kendra Erkamaa THU CEs 3

1:00PM - 3:45PM

The Truth of the Matter: Ethics

Sonya Ackerson TUE CEs 3

9:00^{AM} - 11:45^{AM}

Framing the DOL Rule Debate

Jackie Jaeger CEs 2

WED

THU

2:30PM - 4:15PM

Social Security: Update 2020

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12:00PM - 5:50PM Cedar Rapids **Retirement Income Strategies**

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Ankeny

LTCi-The Role of Insurance in the **Continuum of Care**

Scott Wirtz CEs 4

12:00PM - 3:50PM Ankeny

Thank you!

Our Success would not be without you! Thank you for your continued support of the Community Educators and we look forwad to serving you in the future!

- Staff at Community Educators